



Application for Membership

Corporate Membership Categories

I. Governing Membership. Open to any person, firm, entity, organization, company, or corporation engaged in or with an interest in the moving industry.

Benefits of Membership:

- Two listings—alphabetical and geographical—in IAM print and online Membership Directories (Online listing will include a 35-word description of services, and industry licenses, affiliations, certificates)
- Three points of contact listed in each directory
- Three print copies of the IAM Membership Directory
- Early Bird Annual Meeting registration rate for all attendees regardless of registration date
- Discount (10 percent) on regular Exhibitor Fees at Annual Meeting
- Three subscriptions to *The Portal* magazine (six issues per year)
- Reduced initiation fee (25 percent discount) for Receivable Protection Program (RPP)
- Voting rights on all matters impacting Governing Members, including final approval of amendments/revisions to IAM by-laws affecting any category of IAM membership
- Appointment of three qualified individuals to participate in the Young Professionals (YP-35) group

Fees for Governing Membership: \$3,000 annually, billed in two installments (June and December). Those applying for new membership submit \$2,000 with application, covering a one-time initiation fee of \$500 and \$1,500 for the first six months of membership. Initiation fee waived for current IAM members upgrading to Governing membership.

II. Core Membership. Open to any person, firm, entity, organization, company, or corporation engaged in or with an interest in the moving industry, unless said entity is a Transportation Service Provider (TSP) offering door-to-door through bill of lading service capabilities to the U.S. Government, in which case Governing membership is required.

Benefits of Membership:

- One geographic listing in the IAM print and online Membership Directories
- Three points of contact listed in the print Membership Directory
- One copy of the print Membership Directory
- One subscription to *The Portal* magazine (six issues per year)
- Voting rights on all matters impacting Core and Supplier Members

Fees for Core Membership: \$650 billed annually. Those applying for new membership submit \$1,150 with application, covering a one-time initiation fee of \$500 and dues of \$650 for one year from effective date of membership.

III. Supplier Membership. Open to any person, firm, entity, organization, company, or corporation providing goods or services to the moving industry, but not actively engaged in the moving process.

Benefits of Membership:

- Membership Directory listing (print and online) by primary service or product category, including a 35-word description identifying products, services, and areas of expertise
- Three points of contact listed in the print Membership Directory
- One copy of the print Membership Directory
- One subscription to *The Portal* magazine (six issue per year)
- Voting rights on all matters impacting Supplier and Core Members

Fees for Supplier Membership: \$650 billed annually. Those applying for new membership submit \$1,150 with application, covering a one-time initiation fee of \$500 and dues of \$650 for one year from effective date of membership.



CORPORATE MEMBERSHIPS (check one category only)

GOVERNING MEMBERSHIP

Governing Membership shall be open to any person, firm, entity, organization, company, or corporation engaged in or with an interest in the moving industry.

SCAC* Identifier: _____

Membership application must include two sponsorship letters from two different Governing or Core Members in good standing.

FEES FOR GOVERNING MEMBERSHIP: Submit US \$2000 covering initiation fee (\$500) and dues (\$1500) for the first six months of membership. Dues of \$1500 billed twice yearly, June & December.

CORE MEMBERSHIP

Core Membership shall be open to any person, firm, entity, organization, company or corporation engaged in or with an interest in the moving industry, unless that entity is a Transportation Service Provider (TSP) offering door-to-door through bill of lading service capabilities to the U.S. Government, in which case Governing Membership is required.

Membership application must include two sponsorship letters from two different Governing or Core Members in good standing.

FEES FOR CORE MEMBERSHIP: Submit US \$1150 covering initiation fee (\$500) and dues (\$650) for one year from effective date. Dues of \$650 billed annually in December.

SUPPLIER MEMBERSHIP

Supplier Membership shall be open to any person, firm, entity, organization, company, or corporation providing goods or services to the moving industry, but not actively engaged in the moving process.

Membership application must include two sponsorship letters from two different Governing or Core Members in good standing.

FEES FOR SUPPLIER MEMBERSHIP: Submit US \$1150 covering initiation fee (\$500) and dues (\$650) for one year from effective date. Dues of \$650 billed annually in December.

INDIVIDUAL MEMBERSHIPS (check one category only)

YP-35 Membership

The Young Professionals (YP-35) group is composed of household goods industry professionals from IAM member companies who are 35 years or younger and wish to be more involved in the activities of the Association. (Company Membership in IAM is a Prerequisite for YP-35 Membership)

Annual dues to be submitted with application: \$100.00

NAME OF INDIVIDUAL YP-35 APPLICANT

MONTH AND YEAR OF BIRTH

SIGNATURE OF APPLICANT

Industry Veteran Membership

Open to HHG industry professionals 62 years of age or older who have actively retired from the moving industry and no longer derive a significant income (20 hours of work or less a week) from their work-related activities.

Annual dues to be submitted with application: \$150.00

NAME OF INDIVIDUAL APPLICANT

MONTH AND YEAR OF BIRTH

SIGNATURE OF APPLICANT

Student Membership

Open to those enrolled full time (a minimum of 9 credit hours) in a college or university who are actively pursuing a degree in a transportation-related discipline. Verification may be required.

Annual dues to be submitted with application: \$25.00

NAME OF STUDENT APPLICANT

INSTITUTION BEING ATTENDED

NAME OF INSTRUCTOR

PLEASE TYPE OR PRINT CLEARLY

NAME OF COMPANY (For Corporate Membership Only)

COMPANY ADDRESS / Permanent Address for Student or Industry Veteran

ADDRESS (Continued)

CITY STATE ZIP/POSTAL CODE COUNTRY

TELEPHONE MOBILE / SKYPE FAX

TOLL-FREE # WEBSITE

#1 CONTACT EMAIL

#2 CONTACT EMAIL

#3 CONTACT (BILLING) EMAIL

NAME & TITLE OF COMPANY OFFICER (for Corporate application) SIGNATURE (Corporate or Individual) DATE

By signing and submitting this application form, along with the required sponsorship letters and membership fees, applicant agrees to abide by the terms and conditions of the International Association of Movers (IAM's) By-Laws and Code of Ethics.

PLEASE CHARGE MY: VISA MASTERCARD AMERICAN EXPRESS CHECK Enclosed 

CARD NUMBER: _____

EXPIRATION DATE: _____ SECURITY CODE: _____

NAME ON CARD: _____

TOTAL AMOUNT TO BE CHARGED TO CARD: \$ _____

SIGNATURE: _____

PAYMENT SUBMITTED FOR: _____
(Membership Type)

BILLING MAILING ADDRESS: _____

Make checks payable to:

International Association of Movers

Mail payment to:

International Association of Movers
5904 Richmond Highway
Suite 404
Alexandria, VA 22303

For wire transfer information email:
info@iamovers.org

Governing & Supplier Members only: Describe the scope and services of your company (in 35 words or less).

Are you currently a member of another moving or relocation industry trade association? YES NO

If YES, check all that apply: AMSA BAR CAM FEDEMAC FEMA

FIDI/FAIM LACMA OMNI PAIMA Other: _____

Company licenses held (including numbers): SCAC _____ IATA _____

FMC _____ FMCSA _____ DOT _____ Customs Broker _____

ISO _____ CTPAT _____ Other _____ Other _____

Please complete all that apply:

Number of Trucks/Vans: _____

Warehouse Sq. Ft./Meters: _____

Number of Employees: _____

U.S. Military Approved (Year): _____

Year Company Established: _____

TOP REASONS FOR JOINING THE INTERNATIONAL ASSOCIATION OF MOVERS

ANNUAL MEETING AND TRADE SHOW: Attend the international household goods industry's largest annual business and professional development meeting, bringing together nearly 2,000 individual attendees from over 170 countries.

WORLDWIDE MEMBERSHIP DIRECTORY: As one of more than 2,000 IAM members worldwide, you will be listed in and receive both the printed Annual Membership Directory and access to the online Membership Directory.

PUBLICATIONS: The Association's dynamic bimonthly magazine *The Portal*, features over 100 pages of articles on industry-specific topics ranging from security and technology to international and domestic commercial and DOD movement of household goods. IAM members also receive the *ePORTAL* and *gov/mil ePORTAL* electronic newsletters and *eBlasts*, providing news you need to know *now!*

GLOBAL ADVOCACY: IAM represents our membership at a broad range of commercial and DOD-oriented industry symposiums.

WORKSHOPS AND FORUMS: The global household goods transportation industry is constantly evolving and changing. To assist our members in navigating regulatory challenges and business opportunities, IAM strives to offer relevant and timely educational forums.

COMMERCIAL SHIPPERS GUIDE: Access Web-based resources identifying country-specific requirements and restrictions for import of international household goods shipments, including clarification and impact of embargos and other economic sanctions.

REFERENCE MATERIALS: IAM makes available the SDDC ITGBL Rate Solicitations, ITGBL and Domestic Carrier Approvals Book, Rate Cancellations, DOD Defense Transportation Regulations (DTR), and other SDDC reference materials.

YOUR VOICE IN WASHINGTON: IAM provides you with representation on Capitol Hill and with Federal agencies, including the Department of Defense, the U.S. Department of Transportation, the Transportation Security Administration, and the U.S. Department of Homeland Security, as well as the U.S. Department of State, the U.S. Department of Commerce, and the General Services Administration. IAM also assists members and their staff in navigating the Federal Maritime Commission (FMC) regulations and requirements

LEGAL GUIDANCE: IAM offers members guidance and appropriate legal resources to assist in a range of Industry-specific issues.



IAM Specialty Code Designations

Choose One (1) Primary Specialty Code That Best Describes Your Company's Products / Services / Areas of Expertise

- 01. FULL SERVICE AGENT (FSA):** An agent who performs a full range of origin/destination services for commercial and U.S. Government (military) shipments.
- 02. MILITARY FULL SERVICE AGENT (MSA):** An agent who performs a full range of origin/destination services for U.S. Government (military) shipments ONLY.
- 03. COMMERCIAL FORWARDER (CRF):** A company that handles domestic and/or international shipments via container from origin to destination, but is not a DOD-approved forwarder and/or Transportation Service Provider (TSP).
- 04. MILITARY TRANSPORTATION SERVICE PROVIDER (TSP):** A company that handles only military and DOD domestic and/or international shipments door-to-door from origin to destination.
- 05. CUSTOMS HOUSE BROKER (CHB):** Processes customs documentation.
- 06. RELOCATION COMPANY (REL):** A company that provides a full range of services beyond those usually associated with the HHG moving process (i.e., home buying/selling, job placement assistance, temporary housing, etc).
- 07. GENERAL AGENT (GGA):** A company that represents one or more carriers in such matters as identifying agents and paying agents for services rendered. Supports DOD ITGBL program.
- 08. TRUCKING COMPANY/MOTOR FREIGHT CARRIER (TMC):** A company that transports property by motor vehicle, including truck, trailer, semitrailer, or tractor.
- 09. AIR FREIGHT FORWARDER (AFF):** A commercial forwarder that specializes in the movement of cargo via air carriers.
- 10. OCEAN CARRIER (OOC):** A steamship company that provides over-water transportation via ocean vessels.
- 11. NON-VESSEL OPERATING COMMON CARRIER (NVO):** A firm that has an FMC surety bond and a tariff on file to move commercial personal property and other cargo.
- 12. LOGISTICS MANAGEMENT (LOG):** A company that specializes in supply chain management (i.e., providing of services and related information between the point of origin and the point of destination).
- 13. RECORD STORAGE (REC):** A company that provides record, media, and archival storage and management services.
- 14. OFFICE MOVER (OMO):** A firm involved in the handling of office relocation for commercial customers.
- 15. DIRECT PROCUREMENT METHOD CONTRACTOR (DPM):** A contractor who provides origin and destination services for the DOD and Department of State DPM programs.
- 16. NON-TEMPORARY STORAGE CONTRACTOR (NTS):** A firm that is a long-term storage contractor for DOD and other entities.
- 17. INSURANCE AND TRANSIT CLAIM SERVICES (ITC) :** Includes **(a) full service insurance firms** that provide all types of insurance to companies in the moving and storage industry, including shipment, cargo, vehicle, and building insurance; may also arrange for performance and surety bonds, damage inspections, or repair of damaged articles, and provide for claim settlement for client carriers. **(b) claim settlement service firms** that specialize in providing inspection, estimating cost for repair of damaged shipments, and assisting in processing a shipper's claim for loss or damage; provides clients reports on claims.
- 18. DAMAGE INSPECTION-FURNITURE/APPLIANCE REPAIR SERVICE (DIR):** A firm whose primary business is to inspect, provide estimates for repair, and perform or arrange for repair of damaged articles upon request of the shipper, carrier, or claims settlement agent.
- 19. PORT AGENT (PTA):** A firm that provides surface and/or aerial port services to include consolidating shipments, stuffing/unstuffing ocean containers, customs clearance, building/tearing down air pallets, picking up and delivering ocean containers/pallets to the surface/aerial ports. May arrange surface linehaul services for military and/or commercial cargo.
- 20. AUTOMOBILE RELOCATION (ARL):** An organization that specializes in the relocation of automobiles and other vehicles.
- 21. ANIMALTRANSPORTATION (ANM):** A firm involved in the relocation and transportation of pets and other animals.
- 22. TECHNOLOGY SERVICES (TEK):** A firm that specializes in developing/selling computing, communications and tracking devices, software, services, and support to companies in the moving industry.
- 23. TRANSPORTATION BILLING AND AUDIT SERVICES (TBA):** A company that performs pre-move and/or post-move audits on commercial and military invoices.
- 24. PACKAGING/ CONTAINERS/ MOVING EQUIPMENT (PCM):** Includes firms that specializes in (a) the design, manufacturing, and/or sale of cartons/packing material to companies involved in providing origin packing services (*does not include* local moving agents selling cartons/packing material to shippers); the design, manufacturing, and selling of shipping and/or storage containers used by the moving industry, including liftvans and/or storage pallets; the provision of other moving equipment such as blankets, straps, dollies, ramps, labeling, etc.

- 25. PORT AUTHORITY (PPP):** Entity that operates an ocean/aerial port.
- 26. PERSONNEL RECRUITMENT AND TRAINING (PRT):** Finds personnel—consultants, temporary, part-time or fulltime workers— to fill specific vacancies in a company and/or provides training specific to the moving industry or on general business practices.
- 27. PUBLIC WAREHOUSE-DISTRIBUTION (WWD):** A company that warehouses and distributes stored commodities to customers.
- 28. OCEAN CARRIER CONFERENCE (OCC):** An organization of ocean carriers that publishes ocean tariffs or manages service contracts.
- 29. FLATBED OPERATIONS (FBO):** A firm that provides trucking services for containerized household goods shipments.
- 30. EXHIBIT SERVICES (EXS):** A firm that handles domestic and/or international exhibit and tradeshow.
- 31. TARIFF AND RATE FILING SERVICES (TRF):** A company that processes and files rates on behalf of Transportation Service Providers (carriers).
- 32. SPECIALTY SERVICES (SPS):** A firm that sells and/or provides specialized origin/destination services for items that require unique handling; includes international appliances sales and service, assembly/disassembly, crating/uncrating, handyman, hoisting, staging services, etc.
- 33. FINE ARTS TRANSPORTATION (ART):** A firm that specializes in the moving of fine art objects such as museum articles, paintings, antiques, and similar extraordinarily high-value articles.
- 34. TRANSPORTATION ATTORNEY (LAW):** Attorney specializing in transportation law.

- 35. PRINTING SERVICE (PTS):** A company that provides printing services for the household goods industry (i.e., bills of lading, inventories, etc.).
- 36. COURIER/EXPRESS DELIVERY SERVICES (CED):** A company employed or contracted to deliver parcels and packages and providing features such as speed, security, tracking, signature, specialization and individualization of services, and committed delivery times.
- 37. INDUSTRY PARTNER (INP):** An entity that arranges for and pays a carrier to move personal property belonging to its employees. Such entity may be a government agency, multi-national organization, corporation, individual business, etc.
- 38. TRADE ASSOCIATION (TAS):** An organization that represents the interests of companies involved in some aspect of the moving and relocation process.
- 39. CONSULTING SERVICES (CNS):** A company that provides transportation and/or general business consulting to companies involved in the moving and relocations process.

- 40. OTHER (OTH):** _____