



Associate Members' Meeting

TERRY R. HEAD

President

HHGFAA





Membership

- **As of October 1, 2007**
 - **114** *Active Members*
 - **456** *U.S. Associate Members*
 - **1409** *Overseas Associate Members*
 - **3** *Student Members*
 - **2** *Industry Veteran Members*
- **Total Worldwide Membership: 1,984**
 - *representing 167 countries*





Financial Review

- **Revenues**

- Total Revenues for FY 06/07 - \$3,000,829
 - An increase of \$214,649 over last fiscal year

- **Expenses**

- Total Expenses for FY 06/07 - \$3,133,344
 - An increase of \$322,563 over last fiscal year

- **Contribution to Members' Equity**

- *negative* (\$132,515)
- 



Financial Review

- **Cash and Investments**
 - End of year Cash - \$965,896
 - End of year Investments - \$948,392
- **Net Assets / Total Members' Equity**
 - As of June 30, 2007
 - Total Unrestricted Net Assets - \$2,198,995





Re-engineering DoD Personal Property Program

- **Families First Program – Phases I, II, III**
 - **Business Rules – Adoption into DTR**
 - **Defense Personal Property System (DPS)**
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U.S. Transportation Command

- **Strategy, Policy, Programs and Logistics (J4/5)**
 - Business Rules and Defense Transportation Regulations (DTR)
- **Command Control, Communications and Computer Systems (J6)**
 - JPMO-HHGS – LTC William Carberry
 - DPS Defense Personal Property System





Surface Deployment and Distribution Command

- **BRAC Move of SDDC to Scott AF Base, IL**
 - Few Alexandria, VA staffers chose to relocate
 - Close to 31 vacant staff positions
- **Command under MG Kathleen M. Gainey**
 - Reports to both TRANSCOM and AMC





Surface Deployment and Distribution Command

- Patricia Young (SES), Civilian Deputy to CMDR
- Lt Col Daniel Bradley replaced Lt Col Amato
 - Deputy Chief of Staff, Passenger & Personal Property (DCSPPP)
- Jim Johnson serving as Deputy to Bradley

(Mr. Johnson to officially retire near future)





Government and Military Relations

- **Director, Mr. Charles (Chuck) White III**
 - Participated at numerous meetings and events in '06/07
 - Specific attention focused on: GSA, DFAS, SDDC, TRANSCOM, OSD & Congress
 - Executive Committee authorized a professional services contract for a HHGFAA Program Manager
 - *Ms. Erin Davis; assists association staff and leadership with influencing Families First Business Rules and will develop and provide training for the benefit of HHGFAA's membership.*





Congressional and Government

- **Representation**
 - **Jim Wise, PACE Companies / Arlington, VA**
 - The Association's outside government advocate
 - Tracks legislation/rulemaking for industry
 - DoD Personal Property Program / "Families First"
 - *Defense Authorization and Appropriation Bills*
 - *May 2007 GAO Report on Families First*
 - *Prompt Pay Act – PowerTrack/CWA*





Congressional and Government

- **Representation – cont'd**
 - Defense Personal Property System (DPS)
 - Congressional Mandate for Full Released Valuation
 - DoD implementation plan for FRV
 - *Current Program and Families First*
 - *Industry's Proposal to have Government "self-insure"*





Congressional and Government

- **Representation – cont'd**
 - **Security and Trade Facilitation**
 - Container and Port Security Legislation
 - TSA – Unknown Shippers Regulations
 - Customs and Border Protection
 - C-TPAT Program
 - Container Security Initiative
 - TWIC – Transportation Worker Identification Card





Congressional and Government

- **Representation – cont'd**
 - **DOT Surface Transportation Board**
 - *Elimination of Antitrust Immunity HHg*
 - **Base Realignment and Closure Act (BRAC)**
 - **Federal Maritime Commission (FMC)**
 - *Requirement for individual electronic tariffs*
 - *New licensing and bond requirements for NVOCCs*
 - **GSA Transportation Audits/Surcharge issues**
 - **Association Health Plans**





International Shipper's Association

- Administration Performed by HHGFAA under Management Agreement
- Board decision not to develop commercial segment of the buying program nor renew the General Manager's contract
- Continued relationship with TAAFLO & TPAFBO
- Military/Government sector remains strong
 - *"2006" Patronage Dividend' of \$35,000*





International Shipper's Association

- Membership open to both HHGFAA and non-HHGFAA members
- Current membership: **198**

<http://www.isaship.org/>






Young Professionals (YP-35) Group

- **Chairman, Stephan Guerts, Jr.**
- **Vice Chair, Paula Colemanres**
 - Open to all HHGFAA Members age 35 and under
 - Restructured YP-35 MB to mirror AMMB regions
 - Leadership serves two-year terms with elections “on-line”
 - Full page dedicated to YP-35 in The Portal magazine
 - Current membership: **132** <http://www.yp-35.org/>





“Alan F. Wohlstetter Scholarship Fund”

- Established in 2002 (501c3 non-profit)
 - Named in honor of HHGFAA General Counsel
 - Current Fund balance: \$140,000
 - Administration by HHGFAA professional staff
 - Five \$2,000 scholarships awarded in 2007
 - Scholarship awards available worldwide
 - AFWSF President AFWSF Secretary
Heather Engel *Jackie Agner*
- 



Programs and Education

- **Boris Populoh, Director**
 - Participation at shipping related conferences
 - Focused on security and trade issues
 - Author of various articles for trade publications
 - *“Technology Partnership”* for international standards
 - *Accreditation by American National Standards Institute*
 - *“Receivables Protection Plan”*
 - Healthcare Insurance





HHGFAA Publications and Web Site

- **Communications:**

- The Portal magazine

- *Readership exceeds 10,000*

- “e-Portal” and “Gov/Mil e-Portal” – electronic newsletters

- Web Sites: www.hhgfaa.org

- Meeting specific site: www.hhgfaameetings.org

- HHGFAA Job Board





HHGFAA “Hall of Honor”

- **Recognition Program Established to:**

“honor and recognize individuals, companies, products or services that have made outstanding contributions to our Association and/or have had a profound effect on moving, transportation, forwarding and relocation industries”





HHGFAA “Hall of Honor”

- **Recognition Program – cont’d**
 - **Four Categories**
 - *Founder Award*
 - *Innovator Award*
 - *Distinguished Service Award*
 - *Life Time Achievement Award*





HHGFAA "Hall of Honor"

- **Recognition Program – cont'd**
 - Association appointed Selection Committee
 - *Representation from Active, Associate & YP-35*
 - Nominations solicited first qtr '08
 - First Inductees announced at Annual Meeting
 - *Honolulu, Hawaii - 2008*





Future HHGFAA Annual Meetings

- **46th: October 4 - 7, 2008**
 - *Hilton Hawaiian Village, Honolulu, HA*
- **47th: October 10 - 13, 2009**
 - *Swan and Dolphin Hotel and Resort, Orlando, FL*
- **48th: September 29 – October 2, 2010**
 - *Manchester Grand Hotel, San Diego, CA*
- **49th: September 12 - 15, 2011**
 - *Denver Hyatt Regency, Denver, CO*

HHGFAA's 50th Anniversary meeting in Washington, DC

